

**Health Plans/Pilots Strategy Group  
September 10, 2002**

**I. Participants**

Teresa Graves, Sharp Healthcare  
Evalyn Greb, LTCIP staff  
Jennifer Guthrie, Lifemark EverCare  
Ruth Kaplan, Consumer  
Betty London, AARP  
Leane Marchese, ElderHelp of San  
Diego

Dr. Mark Meiners, MMIP  
John Pierce, Healthy San Diego  
Melissa Stout, Community Health  
Group  
Monica Tencate, Health Policy Source  
Cheryl Wilson, St. Paul Senior Homes &  
Services

**II. Discussion Points**

- An explanation of the local PACE initiative was presented, and how it originally started “as a virtual PACE program”. The idea was to provide the hub and take responsibility for access to services across the health and social services continuum. The PACE initiative would be willing to consider Wisconsin Partnership-type model or just work with the community providers to try to provide a seamless system to the consumers under a managed fee-for-service type system.
- The EverCare integrated pilot demonstration was then explained. It would encompass perhaps as many as 2,500 dual-eligible adults with the purpose of providing integrated care across the health and social service continuum using care management as the hub of activity. It would require a contract with the state.
- There was discussion regarding the current aged, blind, and disabled voluntarily enrolled members in the Health San Diego health plans and the possibility of looking at a demonstration to integrate health and social services for this population.
- There was also discussion regarding offering choice within the health plans such as Minnesota does with its pure capitated Medicaid reimbursement for primary and acute services under the Minnesota Health Plan or under the Minnesota Senior Health Organization (MSHO). Under MSHO, a person is capitated for all primary, acute and long-term care services.

**III. Suggestions/Recommendations**

- The different models need to be sorted out.

- The elements need to be defined.
- We need to clearly understand what each model would provide us with in terms of demonstrating specific elements of an improved system of care.
- Also, we need to include a component of how all players can win.

#### **IV. Next Steps/Action Items**

- ✓ Staff to finish the comparative analysis of the different models, what it is decided to include.
- ✓ Staff will work with Dr. Meiners in completing that analysis.